

IMB 2023 RECAP



SBIC
Fund I License Approval



eTelligent Group
New Platform Investment



iGlobal Forum
Diversity ESG of the Year
Award



The M&A Advisor
Utilities Deal of the Year
Award



Inc.
Founder-Friendly Investor
List

Received SBIC License Approval for IMB Partners SBIC Fund I

This fall, IMB Partners received SBIC License approval from the Small Business Administration, allowing the firm to operate IMB Partners SBIC Fund I, L.P. (SBIC Fund).

After raising capital for eight acquisitions on a deal-by-deal basis, this is IMB's first dedicated fund.

The SBIC Fund will continue to focus on IMB's core mandates: buyouts in the government contracting and utilities & infrastructure sectors.

Closed the firm's first Fund I investment via a partnership with GovCon provider, eTelligent Group.

In July 2023, IMB Partners announced its strategic investment in eTelligent Group (eTel), a premier provider of emerging technologies and program solutions to the U.S. Government.

IMB is excited about its ninth platform investment — and the first investment out of its newly licensed SBIC Fund — which furthers the firm's commitment to becoming a key player in the GovCon space.

[Learn more here.](#)

Recognized by three top-tier organizations as a leading firm in our market



IMB started the year off strong, winning iGlobal Forum's Diversity ESG of the Year award in Q1.

Contributing factors to IMB's win included the firm's dedication to promoting diversity, community involvement, and workforce development initiatives.



This fall, IMB was named the winner of the Utilities Deal of the Year Award for its exit of LaFata Contract Services (LCS) in 2022.

During the 4.5 year partnership, IMB helped LCS grow revenue 168.5%, more than triple EBITDA, and greatly expand and diversify the employee base.



The Inc. Founder-Friendly Investors list was created to recognize investment firms with a track record of helping entrepreneurs outgrow the competition.

IMB Partners was proud to be recognized on the 2023 list after a nomination for our partnership with Richmond Wholesale.

Our Investment Criteria



Utilities & Infrastructure

\$10-100M Revenue



Government Contracting

Our team is actively seeking new investments

Let's talk in 2024!