

IMB 2024 RECAP



IMB Partners SBIC I
\$125M Final Close



Pro Food Solutions
Recapitalization



Carr & Duff + IMB Solutions
Portfolio Awards



14x Expert Contributions
Thought Leaders



24x Events
Nationwide Reach



5x M&A Recognitions
Firm Awards

We were *busy* last year...

- In December 2024, we held a final close on our first institutional fund, IMB Partners SBIC I, at \$125M. We are honored to have 100 investors / partners, including banks, pension funds, insurance companies, foundations and endowments, and 80 high net worth individual investors, with over 65% identifying as women and people of color.
- In July, IMB Partners completed a \$130M dividend recapitalization of Pro Food Solutions ([Learn More](#))
- IMB team members were selected **14x** as thought leaders by top industry and M&A organizations via speaking engagements and article contributions
- Our team attended **24 industry and M&A events** across the country, furthering our partnerships nationwide

AWARDS & RECOGNITIONS



Opus
Connect

IMB's COO, **Lenora Robinson Mills**, was named one of **Opus Connect's Top 25 Women in M&A** for 2023.



Norman Yu, head of IMB Partners' GovCon group, was named one of the **top emerging leaders** by The M&A Advisor.



IMB Partners was proud to be recognized for the second time on the 2024 **Inc. Founder-Friendly Investors** list.



IMB's CEO, **Tarrus Richardson**, was presented with the **2024 Reginald F. Lewis Lifetime Achievement Award**.



Tarrus was also inducted into the **Smart Business Dealmakers D.C. Capital Region Hall of Fame** for groundbreaking impact in his industry & region.



IMB partner company, **Carr & Duff**, was recognized with an **Inc. Best In Business** award in the Construction category.



IMB Solutions was named **Diverse Supplier of the Year** by Merck in the 2024 Power of Inclusion awards.

Our Investment Criteria



Utilities & Infrastructure
Services

**\$2-15M
EBITDA**



Government Contracting

**Our team is
actively seeking
new
investments**



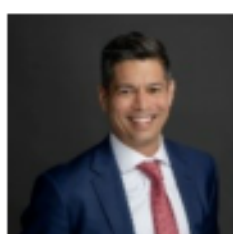
Tarrus Richardson
Founder & CEO
trichardson@imbpartners.com



Kelvin Pennington
Managing Director & CIO
kpennington@imbpartners.com



Lenora Robinson Mills
COO
lrobinsonmills@imbpartners.com



Rich Beaty
Managing Director, Business Development
rbeaty@imbpartners.com



Lamar Warren
Director, Utilities & Infrastructure Services
lwarren@imbpartners.com



Norman Yu
Director, Government Contracting
nyu@imbpartners.com



TJ Richardson
Associate, Business Development
tjrichardson@imbpartners.com

Let's talk this month!